



# Foreign investors on India



Focus on Market Intelligence & Business Opportunities



Fii 16 – 31 March 2024

## Tenders



खान मंत्रालय  
MINISTRY OF  
MINES

**Tenders:** Auction of Critical and Strategic Minerals by Mines Ministry



**Tenders:** BRO set to commence work on Shinkun La tunnel



**Tenders:** Tejas to work on rural broadband-national knowledge network in Egypt



**Tenders:** Govt wants 100% exploitation of resources, says Rao



**Tenders:** Patel Engineering gung-ho on hydropower prospects in India



**Tenders:** NHPC to develop 200 MW Solar Project at Khavda



**Tenders:** Rs.645+cr investment announced for 10 Sagarmala projects



**Tenders:** Rs.1,885.51cr approved for highway-road development in Karnataka, Assam and Gujarat



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<b>TRADE FINANCE</b> <ul style="list-style-type: none"> <li>Letter of Credits</li> <li>Bank Guarantees</li> <li>Documentary Collections</li> <li>Bill Discounting under LCs</li> </ul>	<b>CREDIT</b> <ul style="list-style-type: none"> <li>Revolving Credit Facility</li> <li>Term Loan</li> <li>Syndication loans</li> <li>Club deals</li> </ul>	<b>MERCHANT BANKING</b> <ul style="list-style-type: none"> <li>Financing</li> <li>Advisory solutions</li> </ul>	<b>TREASURY</b> <ul style="list-style-type: none"> <li>Competitive exchange rates for INR/USD, INR/GBP, INR/EUR, INR/AUD, INR/JPY conversions.</li> </ul>

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“Tokyo-headquartered primeNumber believes it is an important time to expand further into the Indian market where the government is promoting the national digital policy "Digital India" and is developing IndiaStack, a public-private data utilization platform, and the data analysis and data utilization market for Indian companies will continue to grow.

## Projects



**Projects:** NTPI-PTC to focus on R&D in Energy Domain



**Project:** Torpedo cum Missile barge delivered



**Project:** AGEL commissions 180 MW Devikot plant



**Project:** Green hydrogen to alter structure of India's energy supply chain



**Projects:** IIT Hyderabad-Plaksha University to do research on cases around villages-towns



**Projects:** One in 10 MSMEs have expertise in sustainability adoption



*"India is the next big playground for AI and our flagship Samsung BKC store is an embodiment of our 'AI for All' vision and will showcase 'One Samsung.' ... India has a large population of tech-savvy young consumers that inspire us to innovate," says Vice Chairman and co-CEO Han Jong-hee.*



**Project:** "Mobile-enabled Emergency Alerting" solution qualifies for WSIS Prizes



**Projects:** ABB Peenya campus certified water positive



“The launch of ACV India is a testament to our forward-looking growth strategy and our belief in the power of global talent to drive technological advancements,” ACV CEO George Chamoun said on 20 Mar.



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**Projects:** India needs 238 GWh BESS for 500 GW non-fossil target



"The allure of Uzbekistan lies in its blend of ancient Silk Road wonders and Soviet-era legacies. Travelers can immerse themselves in the country's enchanting atmosphere boasting a tapestry of architectural marvels including glittering minarets, intricate mosaics, and majestic domes," says Sardor Rustambaev, Ambassador in the Embassy of the Republic of Uzbekistan, New Delhi.



**Projects:** India-Bhutan to commission 1,020 MW HEP this year



**Projects:** World Bank engaged for technical study on Blue Economy



**Projects:** One in 10 MSMEs have expertise in sustainability adoption



**Projects:** Need to make hydrogen technology more economical-cleaner



**Projects:** Development of ports require proper structuring



**Projects:** Rs.2,890cr contract signed for Mid Life Upgrade of Dornier Aircraft



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“ Maybank Indonesia's Global Banking Director, Ricky Antariksa, said on 18 Mar, "We are committed to further support and capture our business flows while continuing to serve trade clients through our branch in Mumbai. To further align with Maybank Group's M25+ Strategy, our objective is clear, to strengthen our regional connectivity and expand our franchise in India and within the ASEAN region.” ”



## Markets



**Market:** Uzbekistan Airways flights from Mumbai offers ancient Silk Road wonders



**Markets:** Koreans focused on strengthening production bases in India



"With India one of the world's fastest-growing domestic and international travel markets, as reflected in our 2023 results, the first Skift India Summit presented a timely opportunity for GHA and our long-term partner of 17 years, The Leela Palaces, Hotels and Resorts, to highlight the untold potential for expansion, from elevating GHA DISCOVERY membership among residents to boosting awareness of our growing India portfolio – this year increasing to 14 hotels across four brands – to our 26 million global loyalty members," GHA CEO Chris Hartley said on 22 Mar.



**Markets:** Indian tourists all set for globetrotting



**HCLSoftware**

**Market:** HCLSoftware-led partnership to transitions digital businesses in Morocco



**Market:** Storable to expand R&D in India; actively hiring



**SEW**

**Market:** SEW to scale operations from AI-driven energy hub at Noida



**armanino**

**Market:** Shah works at Armanino India for extension of US footprint



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“Prateep Basu, Founder & CEO, SatSure & KaleidEO, says, "The world has only just started exploring the business value of Earth imaging datasets. We are excited to partner with ReOrbit and provide a one-stop-shop solution for customers, globally, to reduce the time and cost to deliver value from EO data and insights.”







**Markets:** Broadcasting and Cable TV industry set for 7.85% CAGR



**Markets:** Consumer Durable Finance set for 21.85% CAGR through 2029



**Market:** Online Food Services set for 26.89% CAGR through 2028



**Market:** Mills slowed down output in hope to help improve prices



**Market:** Steel sector posted robust growth in past years



**Markets:** Responsibility needs to be DNA of business, stresses Billington



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"At ABB, 'sustainability in practice' is at the core of everything we do and is a key part of our company's purpose. Water is a precious resource, and its preservation is critical for us," said Sanjeev Sharma, Country Head and Managing Director, ABB India.



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## Exports



**Exports:** Governor Bais highlights role of logistics sector in Indian economy



**Exports:** Mishra outlines importance of quality-insurance in international trade



**Exports:** FIEO Chief concern about new contracts amidst Red Sea crisis



“

“These strategic investments will further enhance our capabilities and customer experience and continue to differentiate ITT from the competition,” said Luca Savi, ITT’s Chief Executive Officer and President, on announcing the US\$11 million investment in IP sites in India, Germany and Saudi Arabia.

”

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## Manufacturing



**Manufacturing:** Tata Motors explore Rs.9,000cr vehicle facility in Tamil Nadu



**Manufacturing:** Govt approves scheme to promote production of EVs and technology



“

“Armanino’s India office is designed to be an extension of our US footprint delivering the same level of quality, client-focused service we’re known for today,” says Matt Armanino, CEO of Armanino. “We believe that talent exists in all corners of the world and Shrenik is the best person to spearhead building out this office. We want to create lasting success which is why we believe that there is a significant strategic advantage to expanding our global workforce.”

”

## Investment



**Investment:** Goldman Sachs-Moody’s sees 6.6%-6.8% GDP growth in CY24



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**Investments:** Dr Darda positive on youth-women led development in India



**Investment:** Minister Jaishankar discussed trade and development in Singapore



“While China is increasingly turning into a closed economy, Korean companies are flocking to India, a more open and vibrant economy. Especially when the consumers’ purchasing power grows enough, the country will become one of the key growth drivers,” said Kim Dae-jong, a business administration professor at Sejong University.



**Investments:** ParkSmart gets Japanese support funding



**Investment:** SmartBear works on Indian market potential for software solutions



Indian Banks' Association

**Investment:** Banks’ clean balance sheet support further loan growth, says survey



“Technology-driven financial inclusion is reshaping the digital payment sector, democratizing access and catalyzing economic growth,” observed Dr Sankarshan Basu, Head – Digital Channels, Ujjivan Small Finance Bank.



**Investment:** ITT expands Obernkirchen, Vadodara, Dammam IP testing capabilities



**Investment:** IBF has huge value for future businesses, says Envoy



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“Storable President, Charlie Marriott said, “India is an important part of our growth plans and the expansion of our technology centre in Hyderabad will be instrumental in maintaining our commitment to innovation.”





CPP Investments

**Investments:** Canadian funds led in Rs.16,000cr raised by NHAI through InvIT



**Investment:** Maybank invests \$10m in Mumbai branch to serve trade clients



“Through a common system, we will strengthen our processes and have access to common data, both of which will support us in serving our customers better,” Mikael Nurmi, Chief Digital Officer, Oriola, said of HCLTech appointment.



## Technologies



**Technology:** UPI extends its influence far beyond Indian borders



**Technology:** AI to upscale Indian IT sector further on global platforms



**Technology:** Minfy to deepen use of cloud services and AI



**Technology:** Oriola takes on HCLTech for digital transformation in Sweden-Finland



**Technology:** AjnaLens represented India on global stage – GDC 2024



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We also look forward to more support in 2023 when we will produce more and more articles related to the Indian market and businesses.

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**Technology:** Bengaluru-Washington partnership to help customers move to cloud



**Technology:** 5 Indian companies start EF's talent-funding ecosystem



**Technology:** NetOxygen to transform Desjardins' consumer banking services



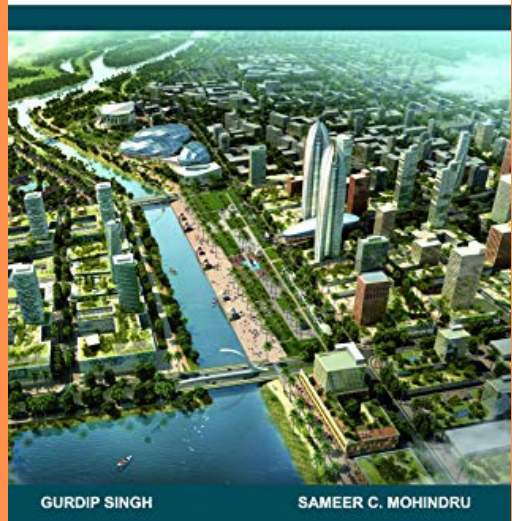
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FOREWORD BY PROFESSOR TOMMY KOH



## INDIA'S NEXT LEAP FORWARD

Essays on its Socio-Economy



GURDIP SINGH

SAMEER C. MOHINDRU

### STANDARD PACKAGES FOR ADVERTISING

MONTHLY	QUARTERLY	HALF YEARLY	YEARLY
Placement of 2 advertisements in 2 newsletters and on the website for one month as well as one article.	Placement of 6 advertisements in newsletters and on the website as well as 4 articles.	Placement of 12 advertisements in newsletters and on the website as well as 6 articles.	Placements of 24 advertisement in newsletters and on the website as well as 10 articles.
CONTACT	CONTACT	CONTACT	CONTACT





## STANDARD PACKAGES FOR ADVERTISING

### MONTHLY

Placement of 2 advertisements in 2 newsletters and on the website for one month as well as one article.

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### QUARTERLY

Placement of 6 advertisements in newsletters and on the website as well as 4 articles.

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### HALF YEARLY

Placement of 12 advertisements in newsletters and on the website as well as 6 articles.

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### YEARLY

Placements of 24 advertisement in newsletters and on the website as well as 10 articles.

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# Foreign investors on India



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